

# Bird's Yard

## Interested in joining us?

Here's what you might like to know...

### **About us**

Starting life in central Leeds in 2010 by our very own lovely leader "Bird", Bird's Yard is today a collection of over 70 of the best independent businesses and designers sourced locally and globally. Trading on Chapel Walk in Sheffield since December 2012, we are continuing to grow and won The Sheffield Star's Championing Independents award in November 2018.

### **How it works**

Space within the shop is rented and a commission paid to contribute to the running costs of the shop. We only ask for a 3 month commitment when you first join us and then monthly notice.

There's also an option to work in the shop for a reduced commission. This again helps to keep costs down in a city centre shop and is a great way for you to meet customers and get feedback on your work. Many designers who sell with us have got great advice and new product ideas from our customers! You will be given training and in our Sheffield shop will always work with one of our deputies.

Hours are flexible with you being able to choose the days you work.

There is also an option (in some cases) for a 50% commission with no rent or hours. If a product deemed to be a high volume sales then larger areas can be considered. Price on request .

Options and costs can be found below. Please note not all options are always available. If an option that suits both you and the shop is not available currently, we're happy to keep you on file and contact you when your preferred option is available.

### **What can be sold?**

Any items that are handmade or designed by you. We have a range of items on sale including homewares, stationery, leather goods, prints, jewellery, clothes, food, accessories and more. We're open to ideas too!

It is up to each individual seller to make sure that their items meet any necessary legal regulations where applicable.

### **Website**

We are currently working on our website to sell our goods to customers further afield too. There will also be an opportunity to sell through this format. You will need to provide separate stock for the website that we can keep at the shop. We will load products onto the site and process orders, you just need to provide the stock.

# Spaces in the shop...

## 1. Column

- Width - 40cm
- Comes with 5 shelves of between approx. 40-50cm high.
- The shelves can be adjusted to have more or less.
- A rail can be added across the top to hang clothes in the space
- A combination of rail and shelves is also possible

### Terms

£75 per calendar month, 30% commission on sales, no hours working in shop

### **OR**

£60 pcm, 20% commission, 16 hours per month working in shop (broken into 4 x 4hour shifts)



## 2. One shelf within a column

- Size - 40 x45cm approx.
- A rail can be fixed across the shelf for hanging items

### Terms

£30 per calendar month, 30% commission on sales, no hours working in shop

**OR**

£25 pcm, 20% commission, 8 hours per month working in shop (broken into 2 x 4hour shifts)



### 3. Jewellery Crate

- Size - 50x40x30cm
- Can have a peg board on the back wall to hang items
- Can have a Perspex door with a lock fitted

#### Terms

£35 per calendar month, 30% commission on sales, no hours working in shop

#### OR

£30 pcm, 20% commission, 8 hours per month working in shop (broken into 2 x 4hour shifts)



## 4. Half a column

- 2 shelves within a column
- Column width 40cm
- Shelf height approx. 40-50cm, can be adjusted

### Terms

£45 per calendar month, 30% commission on sales, no hours working in shop

OR

£40 pcm, 20% commission, 12 hours per month working in shop (broken into 3 x 4hour shifts)



## 4. Prints basket

- Metal basket approx 15 x 24cm
- holds approx. 25 A4 prints

### Terms

£20 per calendar month, 30% commission on sales, no hours working in shop

### **OR**

£15pcm, 20% commission, 8 hours per month working in the shop (broken into 2 x 4hour shifts)



# **Bird's Yard**

**Sheffield** - 44 Chapel Walk

**Email** - [sellwithus@birdsyard.co.uk](mailto:sellwithus@birdsyard.co.uk)

**Website** - [birdsyard.co.uk](http://birdsyard.co.uk)

**Facebook** - Bird's Yard Sheffield

**Twitter** - @BirdsYardSheff

**Pinterest** - Bird's Yard Sheff

**Instagram** - @birdsyard